

Partnering Opportunity

Profile status : Published

Business Offer

A French manufacturer of pastry ingredients is looking for importers/dealers/wholesales agents.

Summary

A French producer of glazes, icings, fillings, sauces, decorations and mixes for pastry is looking for importers, distributors and wholesalers for distribution services agreement. Created 30 years ago in Paris to deliver products to the major pastry companies, the family company benefits from the know-how built up over 4 generations to propose over 20 ranges and 200 products to its clients.

Reference BOFR20201218001

Details

Description

With more than 30 years of experience, the French company is specialised in manufacturing pastry ingredients for professional chefs.

All products are made locally for 100% French production using rigorously selected raw materials and healthy ingredients. Easy to use, the products are based on artisanal recipes, for an authentic taste and practical implementation.

The company also teams up with famous Pastry Chef, who shares their know-how to sublimate the recipes.

The wide range catalogue of pastry ingredients includes : icings (chocolate, coloured chocolate, fondant, fruits), glazes (concentrated, ready to use), chocolate ganaches, fillings (fruits and crispy chocolate), dessert sauces, flavourings, inclusions, chocolate decoration, ceremony cake decoration, wedding cake decoration, mixes (neutral gelling, gelling, custard cream, frangipane, biscuit, petits-fours, coloured icings, fun fair, ice cream and sorbet), sugar decorations, technical products.

The company proposes different kind of packaging. The products are available in sails of 500g*6, 1 kg*6, 2 kg*6, 4 kg, 5kg, 6 kg, 14kg, cans, boxes, bags, bottles. So if the client wants different packaging, it is possible to adapt to its demands.

The company is already exporting its products in the European Union (Belgium, Germany, Spain, and Greece) and in Japan, Canada, Australia and Bahreïn. In order to develop its turnover and export sales, the company is willing to develop its network mostly in Europe and in the Middle East but is open to other opportunities.

The company is looking for importers, wholesales agents and retails dealers working in pastry, gourmet and Horeca sectors. It is also seeking for industrials who want to work directly with the company.

Advantages and innovations

- 1- Wide range of products: over 20 ranges and 200 products
- 2- The R&D department selects the purest natural ingredients and ensures the products are suitable for freezing and deep freezing as well as conservation.
- 3- Products are made for artisans and industrials.
- 4- The products developed are respectful of the health and GMO Free.
- 5- Productions are inspected by a laboratory accredited by the COFRAC
- 6- 30 years of experience
- 7- Variety of packaging

Stage of development

Already on the market