

# Partnering Opportunity

Profile status : Expired

## Business Offer

### A handmade chocolates producer from Luxembourg is looking for distributors

#### Summary

*An artisan chocolate maker from Luxembourg is looking for distributors in Europe to make its delicious treats known abroad. Refining its recipes for more than 15 years, the artisan today has more than 80 varieties of chocolate sweets. High-end department stores, shops or delicatessen abroad are sought.*

Reference BOLU20201216001

#### Details

#### Description

Located in Luxembourg, the chocolate factory was built more than 15 years ago and since then its original founder had crafted 80 chocolate recipes. The company has kept the traditional recipes and the same production team, only the corporate identity has evolved since the company's takeover by a young entrepreneur in 2017.

The ambition to perpetuate the artisanal expertise of the chocolate factory as well as to highlight 100% made in Luxembourg are part of the main objectives of the new owner.

All the chocolates are handmade with a focus on quality and finesse which reflect in all products. The chocolate factory offers a diversified range of products, and most of them are available all year round while others are seasonal:

- Chocolate assortment boxes
- Praline boxes
- Special editions (spices, teas, fruits, flowers)
- Chocolate truffles (November - April)
- Treats
- Chocolate spreads

- Chocolate bars
- Chocolate spoons

Thanks to quality chocolates, the chocolate factory grows and continues to satisfy the palates of Luxembourg. Since the company takeover, the know-how has been expanding beyond the borders with clients orders from France, Canada, Israel, the United States, the United Kingdom, Japan and Saudi Arabia.

The chocolate factory now wishes to be more active on the international scene and to continue exporting its know-how as well as Luxembourg's gastronomy throughout the world.

This is why it is looking for new distributors, in particular in North America, Eastern Europe and Asia. It is also interested in opportunities that may arise in other countries.

### **Advantages and innovations**

-Know-how: with unique recipes, the chocolate factory has been keeping an expertise in its workshop for more than 15 years now. It has more than 80 traditional recipes, handmade sweets and our artisans meticulously design the decoration of each chocolate candy.

With quality products, finely selected ingredients and local products 100% Made in Luxembourg, the chocolate factory is proud of its origins and of the gourmet chocolates it produces.

-Innovation: the chocolate factory continues to innovate and offer new products on a regular basis to its customers. Since the arrival of the new owner, the company launched new creations and new ranges of chocolates based on new recipes, new flavours while preserving the tradition. The new owner has also renewed the packaging with new design and environmentally friendly materials.

### **Stage of development**

Already on the market