

Partnering Opportunity

Business Request

A French company specialized in the development and production of innovative and bioactive ingredients extracted from snails is looking for a partner which can provide a service for the extraction process

Summary

A French company, specialized in manufacturing ingredients for food supplements and healthy food, from meat and co-products of the snails, is looking for a partner able to do the extraction process as part of a service agreement. It is looking for a partner in the European Union.

Reference BRFR20180327001

Details

Description

A French producer of health and nutrition ingredients extracted from the biotechnological potential of snails is looking for a company able to do the extraction process as part of a service agreement.

This company operates as an ingredient manufacturer and supplies dietary supplements manufacturers and companies from the food and feed industry for the manufacture of functional food.

From snail flesh, the company produces two unique products and raw materials of natural origin:

- One hydrolyzate peptide to prevent and reduce high blood pressure
- One enzyme extract to improve digestive comfort.

For the development of its business, it needs a partner able to provide the products in a suitable time and with a good quality / price ratio. The partner must be able to do the extraction process, according to a specification previously provided.

From the flesh of the snail, the process includes the following steps:

- grinding of the raw material
- enzymatic hydrolysis
- separation of solid and liquid elements

- micro and ultra-filtration
- concentration

Depending on the case and geographical location of the partner, it may also be requested to proceed with the drying and supply of the packaged powder.

In order to diversify its supply sources, the partner is asked to have the approval of the veterinary authorities for the animal raw material.

It is looking for a partner in the European Union.

Technical Specification or Expertise Sought

The partner is expected to be able to extract the peptides and enzymes via a predefined process ranging from grinding of the raw material to hydrolysis, filtration and concentration.

Partner Sought

Type and Role of Partner Sought

The expected partner must be specialized in the food process and must be in compliance with the HACCP standards. Its company must have the approval of the veterinary authorities for the animal raw material.

Its role will include the following steps :

- grind the raw material
- achieve enzymatic hydrolysis
- separate solid and liquid elements
- carry out micro and ultra-filtration
- make concentration

Depending on the case and geographical location of the partner, it may also be requested to proceed with the drying and supply of the packaged powder.

Type of Partnership Considered

Services agreement