

## Partnering Opportunity

### Business Request

---

## Romanian manufacturer of unique clothing and textile accessories seeks international suppliers of silk fabric under manufacturing agreements

---

### Summary

---

*A Romanian start-up company specialises in manufacturing a variety of handmade textile products for women, children and the household. The company is interested in identifying international business partners able to supply silk fabric under manufacturing agreements.*

**Reference** BRRO20190515001

---

### Details

---

#### Description

The Romanian company is a newly established start-up, set by a young, talented female artist with the goal of creating unique handmade products for women. The company from Transylvania specialises in creating jewellery and textile accessories for women who appreciate unique, delicate designs. The firm also has a special line of business for babies, children and women clothing, and one for household ceramics. All products offered by the Romanian company, for all its business lines, are handmade, based on own designs.

The company manufactures hand painted silk scarfs using 100% natural silk. All scarfs are painted by hand, in unique designs and are available in different sizes and shapes (rectangular and square).

The clothing collection for babies, children and women includes small series items manufactured using cotton and silk.

All products are entirely handmade including cutting, sewing and painting of the different clothing items. Items are hand painted with unique, exclusive designs created by the company's owner.

In order to ensure a high quality of the products offered, the company is interested in identifying international business partners able to supply silk fabric. Cooperation will be based on manufacturing agreements.

### **Advantages and Innovations**

The company enjoys a good reputation on the national market for the quality of the products offered, which supports the development of a long-term sustainable business.  
Cooperation with the Romanian company will enable potential partners to enter the Romanian market for silk fabric which is currently developing steadily.

### **Technical Specification or Expertise Sought**

The Romanian company is interested in the purchase of 100 % silk fabric, which fulfil the following criteria:

- Type of silk: pongee, satin, brocade, and veil.
- Non-printed fabric

The company can place orders approximately every three months.

### **Stage of Development**

Already on the market

---

## **Partner Sought**

---

### **Type and Role of Partner Sought**

The Romanian company is interested in identifying international business partners able to supply high quality silk fabric in different types: pongee, satin, brocade, and veil. Potential partners should have a good understanding of the textile accessories market and fabric requirements for hand painted products. Interested partners should be able to provide the Romanian company with a catalogue (printed or online) detailing the products available. Cooperation with the partners identified will be based on manufacturing agreements.

### **Type and Size of Partner Sought**

SME 11-50, SME <10,251-500, SME 51-250

### **Type of Partnership Considered**

Manufacturing agreement